

TRIVENI DEFENCE BUSINESS AT A GLANCE

Triveni's Defence business has emerged as a trusted and reliable supplier for the Indian Navy within a short span of our foray into this niche segment. Triveni is also an approved supplier for the Indian Coast Guard, underlining the sharp technological and innovation edge of our products.

Triveni is an OEM for a host of important products for the Indian Navy and Indian Coast Guard. The Indian Navy has chosen Triveni as its reliable supplier for propulsion shafting and turbopumps for its indigenous sub-surface project. As part of this relationship, we are providing reverse engineering and fully indigenous solutions for the motor & turbo driven auxiliaries for various projects.

Triveni offerings in this segment are backed by:

- Research & development expertise on critical turbo products
- Fully equipped design, engineering and analysis capability
- Best-in-class manufacturing infrastructure
- Compliance with the dynamic defence market demands in India
- Stringent adherence to quality requirements
- Vast experience in reverse engineering, retrofitting, and customisation

Triveni Defence business solutions include:

- Above and below the deck mechanical equipment
- Platform level support, propulsion systems equipment, gas turbine generator for auxiliary power generation and individual equipment such as pumps, etc.

Products

- Propulsion gearboxes and other critical gearboxes
- Gas turbine generators for auxiliary power
- Critical turbo and motor-driven pumps
- Propulsion shafting

State-of-the-art Infrastructure

Triveni manufactures quality products, benchmarked to the highest standards, in this segment at its state-of-the-art manufacturing facilities. The facilities have the most advanced world-class multi-axis CNC machinery and equipment-handling capacity of 80 tonnes, and are ideally suited to support the manufacturing of technologically superior products for the Indian Defence sector.

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Given the potential for further expansion and growth in this segment, Triveni is poised to establish a large dedicated multi-modal manufacturing, assembly and testing facility at Mysuru for defence products. This will have 80-100 tonnes handling capability and large-scale machining facility, in addition to dedicated test benches for a range of equipment and system integration capability.

OUR POWER TRANSMISSION BUSINESS PERFORMANCE

- PTB order booking stood at ₹ 263.88 crore, registering a growth of 5% & revenues stood at ₹ 225.25 crore, registering a growth of 22%.
- The Gears business registered a growth of 18% over FY 22, from ₹ 209 crore to ₹ 247 crore in terms of order booking.
- The Gears business registered a growth of 20% over FY 22, from ₹ 185 crore to ₹ 223 crore in terms of revenues.
- Within gears, Product stood at ₹ 147 crore in order booking registering a growth of 24%, and at ₹ 132 crore in terms of revenue, registering a growth of 36%.
- Aftermarket business stood at ₹ 100 crore in order booking, registering a growth of 10%, and at ₹ 91 crore in terms of revenue, registering a growth of 5%.
- Aftermarket contributes ~40% to overall revenue from the Power Transmission Business.
- In FY 23, the business added 18 new customers, driven by the Aftermarket.
- Repeat customers in the Aftermarket segment stood at 85% by value (₹ 77 crore) and 92% by numbers (301).
- Exports' share in order booking stood at ₹ 43 crore, registering a growth of 53%, and at ₹ 35 crore in terms of revenue, registering a growth of 10%.